



# Year In Review

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# Topics

- Policy/Scheduling Adjustments
- Specification changes and updates
- New Products
- Facts and Figures





# Policy and Scheduling

- Modified Proof of Delivery requirement for submitted invoices.
- Adjusted the schedule for procurement for Sweet Potatoes, Frozen Potatoes, and Turkey.
- Small business set-aside adjustments





# Specification Changes and Updates

Incremental adjustments to sodium levels where possible -  
15% reduction

- Cooked Beef Crumbles/Patties, Pork Crumbles
- Turkey Breast Deli, Turkey Ham

Clarify Allergens (soy and/or gluten not allowed )

- Turkey Breast Deli, Turkey Ham, Roasts
- Turkey Taco Filling (no gluten)
- Oven Roasted Chicken
- Unseasoned Chicken Strip
- Chicken Fajita





## Align with Commercial Processes:

Truckload Weights/Case Counts

- Frozen Spinach
- Frozen Broccoli
- Canned Applesauce
- Granny Smith Apples
- Canned Salmon
- Alaska Pollock
- UHT Milk
- Crackers





## Align with Commercial Processes:

### New Package Sizes

- Raisins - 6/5 lb. packages
- Orange Juice - 4 fl oz. cups
- High gluten flour - 50 lb. for processing
- Kosher vegetable oil - 1 gallon bottles





# Other Changes

- Oven Roasted Chicken
- Dehydrated potatoes
- Frozen potatoes





# New Products: Meal pattern needs

- Carrots, Diced, No Salt Added, Frozen
- Sweet Potato, Chunks, No Salt Added, Frozen
- Apples, Fuji, Fresh
- Chicken, Unseasoned Strips, Frozen
- Turkey, Deli Breast, Sliced, Frozen
- Peanuts, Bulk for Processing
- Flour, White Whole Wheat/Enriched 60/40 Blend
- Flour, Hard Wheat, Bleached (reintroduced as bulk for processing option)
- Whole Grain-Rich Blend Macaroni, Rotini, Spaghetti, Penne
- Penne, Whole Grain





## New Products: Supporting Farm Bill Initiative

Offer more Kosher or Halal products - help recipients order and distribute products.

- Canned Salmon
- Canned Tomato Sauce
- Peanut Butter





# New Products: Meeting Recipient Needs

## Household programs

- Fresh produce - 3 lbs. bagged apples and pears
- Backpack-friendly products - applesauce cups
- Fresh potatoes – 5 lb. bags
- UHT Milk – 8 fl oz.
- Traditional foods

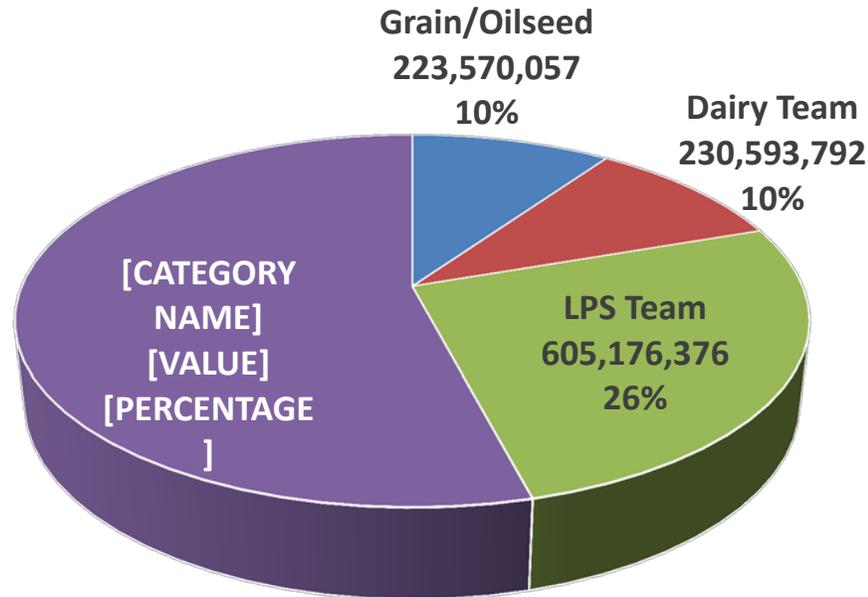




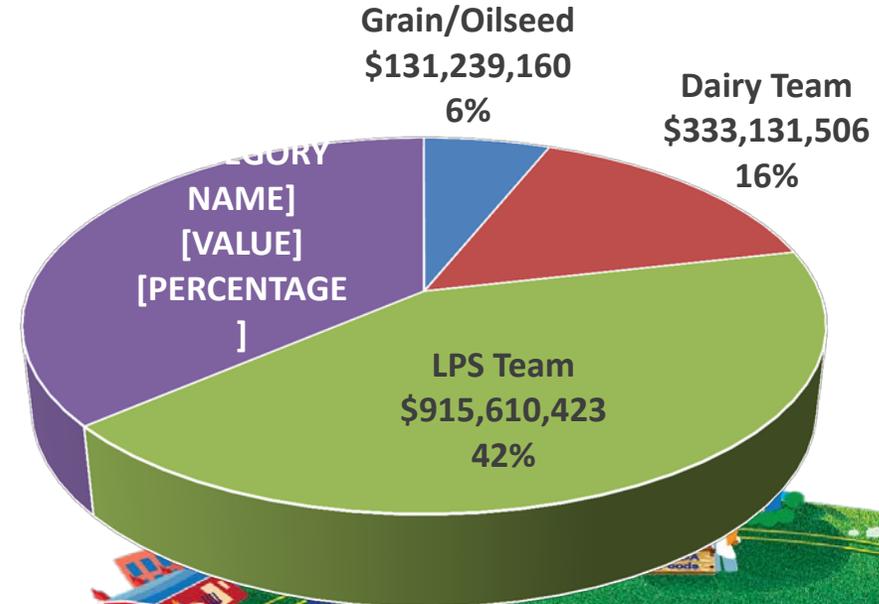
# Facts and Figures: How much did we buy?

## CPS – Washington & Kansas City

### Pounds Purchased



### Dollars Purchased





# Facts and Figures: How much did we buy?

## Livestock, Poultry, Seafood, Fruits & Vegetables

317 Solicitations issued

1,414 Purchase orders issued

62,342 Invoices paid

\$1,704,087,127 of commodities purchased

1,851,933,787 Pounds of commodities





# Facts and Figures: How much did we buy?

## Dairy, Grains and Oilseed Products

164 Solicitations issued

587 Purchase orders issued

16,205 Invoices paid

\$464,370,665 of commodities purchased

454,163,849 Pounds of commodities





# **Facts and Figures: Services procured?**

3 National Multifood Warehouse Service Contracts

**Exercised option year 3 on each contract  
(through September 2016)**

154,000,000 Pounds shipped out

4,200 Loads including LTLs

287 Ship-to recipient destinations

West – Nampa, ID	Central - Kansas City , MO	East – Syracuse, NY
1,272 Deliveries 99.3% timely	1,896 Deliveries 99.4% timely	1,044 Deliveries 99.3% timely





# Facts and Figures

- Surplus Removal (Bonus Buys)

Product	\$ Purchased (million)
Cranberry Products	\$98.6
Cherry Products	\$39.3
Chicken	\$35.8
Raisins	\$33.75
Salmon, Canned Red	\$30
Orange Juice	\$20
Apple Products	\$18.1
Grapefruit Juice	\$10
Concord Grape Juice	\$9.6
Lamb	\$7.6
Carrots, Frozen Diced	\$3.5
<b><u>Total</u></b>	<b><u>\$306.3</u></b>





# Questions

