



Mailbox Milk Price Report

United States Department of Agriculture

Agricultural Marketing Service

Dairy Programs

Market Information Branch

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January 2020 Highlights

In January 2020, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$18.84 per cwt, down \$1.19 from the December 2019 average but up \$2.70 per cwt from the January 2019 average. The component tests of producer milk in January 2020 were butterfat, 4.00%; protein, 3.22%; and other solids, 5.76%.

Mailbox Milk Prices, January 2020

Reporting Area ¹	Mailbox Milk Price ²		
	Jan 2019	Dec 2019	Jan 2020
	<i>(dollars per hundredweight)</i>		
New England States *	17.92	20.60	19.72
New York	16.67	19.58	18.85
Eastern Pennsylvania *	16.52	19.78	18.96
Appalachian States *	17.04	20.36	20.04
Southeast States *	16.99	20.58	20.44
Southern Missouri *	16.77	20.48	19.78
Florida	18.58	21.20	22.11
Western Pennsylvania *	16.63	20.13	19.25
Ohio	16.57	20.20	19.19
Indiana	16.09	19.77	19.03
Michigan	14.83	18.56	17.50
Wisconsin	16.18	21.14	19.00
Minnesota	16.20	21.66	19.53
Iowa	16.28	20.45	19.00
Illinois	16.70	20.74	19.44
Corn Belt States *	15.05	18.96	17.31
Western Texas *	15.47	20.03	18.96
New Mexico	14.01	18.49	17.05
Northwest States *	16.54	20.56	19.18
California *	NA	NA	NA
All Federal Order Areas *	16.14	20.03	18.84

* See footnotes on Page 3.

**Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by
Month, January – June 2020**

Reporting Area ¹	Jan	Feb	Mar	Apr	May	Jun
	<i>(dollars per hundredweight)</i>					
New England States *	19.72					
New York	18.85					
Eastern Pennsylvania *	18.96					
Appalachian States *	20.04					
Southeast States *	20.44					
Southern Missouri *	19.78					
Florida	22.11					
Western Pennsylvania *	19.25					
Ohio	19.19					
Indiana	19.03					
Michigan	17.50					
Wisconsin	19.00					
Minnesota	19.53					
Iowa	19.00					
Illinois	19.44					
Corn Belt States *	17.31					
Western Texas *	18.96					
New Mexico	17.05					
Northwest States *	19.18					
California *	NA					
All Federal Order Areas *	18.84					

* See footnotes on Page 3.

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**Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by
Month, July - December 2020**

Reporting Area ¹	Jul	Aug	Sep	Oct	Nov	Dec	Avg ³
	<i>(dollars per hundredweight)</i>						
New England States *							19.72
New York							18.85
Eastern Pennsylvania *							18.96
Appalachian States *							20.04
Southeast States *							20.44
Southern Missouri *							19.78
Florida							22.11
Western Pennsylvania *							19.25
Ohio							19.19
Indiana							19.03
Michigan							17.50
Wisconsin							19.00
Minnesota							19.53
Iowa							19.00
Illinois							19.44
Corn Belt States *							17.31
Western Texas *							18.96
New Mexico							17.05
Northwest States *							19.18
California *							NA
All Federal Order Areas *							18.84

¹ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. ² Net pay prices received by dairy farmers for milk (see the Methodology section). ³ Weighted average of the monthly figures. * New England States include Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont; Eastern Pennsylvania includes all counties to the east of those listed in Western Pennsylvania; Appalachian States include Kentucky, North Carolina, South Carolina, Tennessee, and Virginia; Southeast States include Alabama, Arkansas, Georgia, Louisiana, and Mississippi; Southern Missouri includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these; Western Pennsylvania includes the counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these; Corn Belt States include Kansas, Nebraska, and the Missouri counties to the north of those listed in Southern Missouri; Western Texas includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby; Northwest States include Oregon and Washington; All Federal Order Areas is the weighted average of prices for all reporting areas. The California Federal Milk Marketing Area became effective November 1, 2018. Monthly mailbox statistics are not yet available for the California Order.

Methodology: Mailbox Milk Price Report

Definition: The Mailbox Price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk.

Data: Included in all payments for milk sold are: over-order premiums; quality, component, breed, and volume premiums; payouts from state-run over-order pricing pools; payments from super pool organizations or marketing agencies in common; payouts from programs offering seasonal production bonuses; and, monthly distributions of cooperative earnings. Annual distributions of cooperative profits/earnings or equity repayments are not included.

Included in costs associated with marketing milk are: hauling charges; cooperative dues, assessments, equity deductions/capital retains, and re-blends; the Federal milk order deduction for marketing services; Federally-mandated assessments such as the National Promotion Program and budget deficit reduction; and advertising/promotion assessments above the national program level. Other deductions, such as loan, insurance or feed mill assignments are not included.

For all markets, the mailbox price is reported at the handlers' average butterfat test (i.e., no adjustment to 3.5 percent).

Reliability: The AMS audit staff periodically perform on-site audits on each reporting agency's payroll records to ensure accurate reporting of mailbox price information. For enforcement purposes, the information used in this report is subject to audit for up to three years after the month reported.

Report Aggregation: The Market Administrators collect the information and calculate prices relative to their reporting areas, then submit to MIB. MIB then combines the data and publishes a weighted average.

Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@usda.gov.

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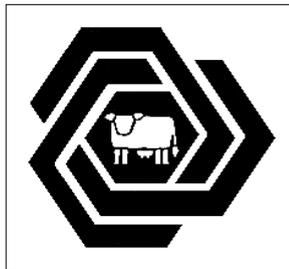
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